

ENR THE TOP 600

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NUMBER 39

PHOTO COURTESY OF ENCLOS

PLANTING THE FLAG

Enclos installed 320,000 sq ft of custom curtain wall and facade on Pacific Gate, a 41-story, 514,000-sq-ft luxury apartment building in San Diego.

When Will the Market Top Out?

The construction market is strong and continues to grow at a brisk pace. But contractors wonder how long the good times will last. By Gary J. Tulacz



THE TOP 20 FIRMS IN GLAZING AND CURTAIN WALL

RANK	RANK	FIRM	(\$ MIL.)	% CHANGE
2017	2016		2016 REV.	'15-'16
1	**	ENCLOS CORP.	452.0	NA
2	1	HARMON	270.9	+10
3	2	BENSON INDUSTRIES INC.	260.0	+11
4	3	W&W GLASS LLC	180.0	+24
5	4	ARCHITECTURAL GLASS & ALUMINUM CO. INC.	124.0	+21
6	6	CROWN CORR INC.	122.6	+53
7	7	KARAS & KARAS GLASS CO. INC.	94.6	+42
8	**	ALLIANCE GLAZING TECHNOLOGIES	77.0	NA
9	5	PIONEER CLADDING & GLAZING SYSTEMS LLC	56.3	-31
10	10	HALEY-GREER INC.	48.0	+30
11	12	GIROUX GLASS INC.	43.7	+34
12	11	AJAY GLASS CO.	42.2	+22
13	**	FLYNN GROUP OF COS.	33.6	+125
14	16	CRAWFORD-TRACEY CORP.	31.6	+39
15	8	ARCHITECTURAL WALL SYSTEMS LLC	28.9	-47
16	**	WESTERN SPECIALTY CONTRACTORS	25.1	NA
17	17	NATIONAL ENCLOSURE CO.	24.8	+24
18	13	EGAN CO.	24.7	-21
19	14	KOVACH BUILDING ENCLOSURES	24.5	-6
20	18	H.J. MARTIN AND SON	24.2	+40

NA=NOT AVAILABLE. **=NOT PREVIOUSLY RANKED.

THE TOP 20 FIRMS IN PAINTING

RANK	RANK	FIRM	(\$ MIL.)	% CHANGE
2017	2016		2016 REV.	'15-'16
1	1	BRANDSAFWAY	291.6	+40
2	4	F.D. THOMAS INC.	86.7	+15
3	**	K2 INDUSTRIAL SERVICES INC.	63.9	NA
4	5	AVALOTIS CORP.	50.3	+0
5	6	SWANSON & YOUNGDALE INC.	43.4	-11
6	7	HARTMAN WALSH INDUSTRIAL SERVICES	43.3	+8
7	8	THOMAS INDUSTRIAL COATINGS INC.	39.1	+0
8	10	JERRY THOMPSON & SONS	38.4	+2
9	9	DUNKIN & BUSH INC.	37.9	-1
10	11	ASCHER BROTHERS CO. INC.	36.8	+2
11	12	LONG PAINTING CO.	36.1	+23
12	13	GEORGE E. MASKER INC.	34.9	+22
13	18	GRAYDAZE CONTRACTING INC.	30.3	+39
14	16	HARRISON CONTRACTING CO. INC.	28.9	+21
15	15	BAKER PAINT & CONTRACTING CO. INC.	28.5	+14
16	20	THOMARIOS	26.5	+25
17	17	INTECH CONTRACTING LLC	26.3	+15
18	**	NATIONAL COATINGS	23.1	NA
19	14	CERTIFIED COATINGS CO.	20.5	-20
20	**	COATINGS UNLIMITED INC.	20.1	NA

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THE TOP 20 FIRMS IN EXCAVATION AND FOUNDATION

RANK	RANK	FIRM	(\$ MIL.)	% CHANGE
2017	2016		2016 REV.	'15-'16
1	1	HAYWARD BAKER INC., A KELLER CO.	526.1	-6
2	5	MALCOLM DRILLING CO. INC.	285.1	+2
3	4	BERKEL & CO. CONTRACTORS INC.	246.0	-17
4	3	MASTEC INC.	205.4	-46
5	7	MANAFORT BROTHERS INC.	197.2	+13
6	15	J. DERENZO CO.	175.0	+42
7	6	BEAVER EXCAVATING CO.	173.0	-8
8	**	MORETRENCH	171.6	NA
9	**	INDEPENDENCE EXCAVATING INC.	165.4	+141
10	12	REMEDIAL CONSTRUCTION SERVICES LP	164.7	+20
11	13	RYAN INC. CENTRAL	159.6	+22
12	18	PLATEAU EXCAVATION INC.	156.2	+33
13	9	CASE FOUNDATION CO., A KELLER CO.	152.3	+2
14	8	VEIT & CO. INC.	144.3	-10
15	17	CONDON-JOHNSON & ASSOCIATES	138.8	+15
16	**	LANDMARK CONSTRUCTION CO. INC.	114.4	NA
17	19	DRILL TECH DRILLING & SHORING	109.8	+4
18	14	MCKINNEY DRILLING CO., A KELLER CO.	107.9	-13
19	16	HJ FOUNDATION, A KELLER CO.	100.8	-17
20	**	KELLER (CANADA), A KELLER CO.	96.7	-7

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THE TOP 20 FIRMS IN ROOFING

RANK	RANK	FIRM	(\$ MIL.)	% CHANGE
2017	2016		2016 REV.	'15-'16
1	1	CENTIMARK CORP.	528.6	+3
2	2	BAKER ROOFING CO.	192.8	-5
3	**	NATIONS ROOF	148.5	NA
4	**	PANELIZED STRUCTURES INC.	135.9	NA
5	3	KALKREUTH ROOFING AND SHEET METAL	114.9	+13
6	8	FLYNN GROUP OF COS.	93.4	+87
7	**	HOLLAND ROOFING GROUP	73.0	NA
8	**	BEST CONTRACTING SERVICES INC.	70.0	NA
9	4	SCHREIBER CORP.	67.0	+3
10	6	LATITE ROOFING LLC	63.0	+22
11	10	KPOST CO.	52.5	+39
12	7	DOUGLASS COLONY GROUP	50.0	-1
13	9	THE BULLDOG GROUP INC.	48.4	+4
14	14	THE ROOF DEPOT INC.	44.1	+52
15	13	ORNDORFF & SPAID INC.	39.7	+19
16	11	KING OF TEXAS ROOFING CO. LP	36.2	+2
17	15	WAYNE'S ROOFING INC.	34.6	+21
18	**	ALCAL SPECIALTY CONTRACTING	33.6	NA
19	5	BIRDAIR INC.	32.5	-48
20	17	SUTTER ROOFING	25.6	+18

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RANK 2017	RANK 2016	FIRM	FIRM TYPE	2016 REVENUE (\$ MIL)		MARKETS (% OF 2016 REVENUE)									
				TOTAL REVENUE	NEW CONTRACTS	GENERAL BUILDING	MANUFACTURING	POWER	WATER SUPPLY	SEWER / WASTE	INDUS. / PETROLEUM	TRANSPORTATION	HAZARDOUS WASTE	TELECOM	
51	**	PHALCON LTD., Farmington, Conn.	E/U	373.8	451.2	45	5	25	0	5	10	0	0	10	
52	49	CACHE VALLEY ELECTRIC CO., Logan, Utah	E	366.3	349.3	27	0	0	0	0	30	6	0	16	
53	52	ISC CONSTRUCTORS LLC, Baton Rouge, La.	E	352.0	NA	0	0	0	0	0	100	0	0	0	
54	**	KIRLIN GROUP, Rockville, Md.	M/O	341.9	404.4	83	2	0	0	5	0	10	0	0	
55	87	APOLLO MECHANICAL CONTRACTORS, Kennewick, Wash.	M	341.5	175.0	50	10	0	0	0	35	0	0	0	
56	47	THE STATE GROUP INC., Evansville, Ind.	E/M/C	340.2	294.7	5	23	11	0	0	48	12	0	1	
57	57	WAYNE J. GRIFFIN ELECTRIC INC., Holliston, Mass.	E	333.6	339.3	69	6	3	0	6	0	8	0	8	
58	48	BARNHART CRANE AND RIGGING CO., Memphis, Tenn. ⁵⁸	O	328.7	300.0	5	0	30	0	0	60	5	0	0	
59	110	CAPFORM INC., Carrollton, Texas	C	323.5	206.6	100	0	0	0	0	0	0	0	0	
60	55	E-J ELECTRIC INSTALLATION CO., Long Island City, N.Y.	E	323.0	85.0	30	0	30	0	0	0	30	0	10	
61	61	ISEC INC., Greenwood Village, Colo. ⁶¹	O	321.1	393.6	100	0	0	0	0	0	0	0	0	
62	69	MCKENNEY'S INC., Atlanta, Ga.	M	314.0	314.0	100	0	0	0	0	0	0	0	0	
63	45	HUNT ELECTRIC CORP, Bloomington, Minn.	E	311.0	256.2	45	15	8	0	0	17	5	0	10	
64	79	DAVIS H. ELLIOT CO., Lexington, Ky.	E	295.2	200.0	5	0	0	0	0	0	0	0	0	
65	115	MECHANICAL INC., Freeport, Ill.	M/X	294.1	318.4	73	5	0	1	3	0	18	0	0	
66	77	TAS COMMERCIAL CONCRETE CONSTRUCTION LLC, Houston, Texas	C	293.6	270.0	100	0	0	0	0	0	0	0	0	
67	85	J.F. AHERN CO., Fond du Lac, Wis.	M/O	293.5	215.8	43	32	8	4	8	5	0	0	0	
68	99	DANELLA COS. INC., Plymouth Meeting, Pa.	U	291.6	190.0	0	0	49	2	0	0	2	0	47	
69	82	AZCO INC., Appleton, Wis.	M	290.5	285.0	0	2	77	0	0	21	0	0	0	
70	**	PAN-PACIFIC MECHANICAL LLC, Fountain Valley, Calif.	M	290.0	157.3	98	0	0	0	0	0	2	0	0	
71	64	MALCOLM DRILLING CO. INC., San Francisco, Calif.	X	285.1	365.8	25	2	0	0	3	0	70	0	0	
72	67	PARSONS ELECTRIC, Minneapolis, Minn.	E	282.7	212.1	38	4	3	0	0	11	5	0	19	
73	51	WDF, Mount Vernon, N.Y.	M	280.5	252.9	65	0	0	0	18	0	17	0	0	
74	71	MOTOR CITY ELECTRIC CO., Detroit, Mich.	E	279.0	152.8	20	42	0	4	2	20	2	0	10	
75	74	HILL MECHANICAL CORP., Franklin Park, Ill.	M/SH	278.0	325.7	88	0	0	0	0	0	12	0	0	
76	76	MACDONALD MILLER FACILITY SOLUTIONS, Seattle, Wash.	M	274.0	320.0	100	0	0	0	0	0	0	0	0	
77	86	MURPHY CO. MECHANICAL CONTRACTORS AND ENGINEERS, St. Louis, Mo.	M	272.3	211.3	38	49	1	0	0	12	0	0	0	
78	80	HARMON, Bloomington, Minn.	G	270.9	336.3	100	0	0	0	0	0	0	0	0	
79	65	MMC CONTRACTORS INC., Overland Park, Kan.	M/SH	270.6	369.4	85	10	5	0	0	0	0	0	0	
80	101	WALKER ENGINEERING INC., Irving, Texas	E	270.0	250.0	50	0	0	0	15	10	5	0	20	
81	62	KHS&S CONTRACTORS, Tampa, Fla.	W	265.3	265.3	100	0	0	0	0	0	0	0	0	
82	81	FISK ELECTRIC CO., Houston, Texas	E	263.6	232.1	50	10	0	0	0	20	10	0	10	
83	72	SPRIG ELECTRIC, San Jose, Calif.	E	260.8	274.6	82	9	0	0	0	0	0	0	9	
84	58	GERDAU REINFORCING STEEL, San Diego, Calif. ⁸⁴	O	260.2	334.5	75	10	0	0	0	0	15	0	0	
85	84	BENSON INDUSTRIES INC., Portland, Ore.	G	260.0	250.0	100	0	0	0	0	0	0	0	0	
86	102	J.C. CANNISTRARO LLC, Watertown, Mass.	M/F	259.4	224.0	95	0	0	0	0	0	5	0	0	
87	91	HATZEL & BUEHLER INC., Wilmington, Del.	E	256.4	255.5	75	0	5	0	0	10	0	0	10	
88	106	HARDER MECHANICAL CONTRACTORS INC., Portland, Ore.	M	254.0	300.0	10	30	10	0	0	50	0	0	0	
89	93	U.S. ENGINEERING CO., Kansas City, Mo.	M	251.0	151.6	82	16	0	0	0	2	0	0	0	
90	75	MURRAY CO., Rancho Dominguez, Calif.	M/U	250.0	265.0	65	0	0	5	5	5	20	0	0	
91	73	MILLER ELECTRIC CO., Jacksonville, Fla.	E	249.1	325.0	50	3	0	0	0	25	2	0	20	
92	90	SUNCOAST POST-TENSION, A KELLER CO., Houston, Texas ⁹²	O	248.5	248.0	100	0	0	0	0	0	0	0	0	
93	89	WACHTER INC., Lenexa, Kan. ⁹³	O/E	248.1	204.9	49	18	0	0	0	33	0	0	0	
94	63	EGAN CO., Brooklyn Park, Minn.	E/M/G	247.2	260.2	50	30	0	0	0	0	15	0	5	
95	60	BERKEL & CO. CONTRACTORS INC., Bonner Springs, Kan.	X	246.0	325.0	60	5	10	0	5	10	10	0	0	
96	68	NEW RIVER ELECTRICAL CORP., Cloverdale, Va.	E	241.5	241.5	0	0	97	0	0	3	0	0	0	
97	**	JOSEPH J. ALBANESE INC., Santa Clara, Calif.	C/X	239.2	213.3	90	10	0	0	0	0	0	0	0	
98	127	CALIFORNIA DRYWALL, San Jose, Calif.	W	238.2	235.0	97	0	0	0	0	0	3	0	0	
99	117	PRECISION WALLS INC., Cary, N.C.	W	233.4	219.1	75	15	0	0	0	0	10	0	0	
100	92	SACHS ELECTRIC CO., St. Louis, Mo.	E	233.3	173.0	50	5	21	0	2	14	2	0	6	

FOOTNOTES: 58 = LIFTING AND TRANSPORT 61 = INTERIOR FINISH AND MILLWORK 84 = REINFORCING STEELWORK 92 = CONSTRUCTION PRODUCTS 93 = VOICEDATA CABLING